UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): May 4, 2017

Grand Canyon Education, Inc.

(Exact name of registrant as specified in its charter)

Delaware (State or other Jurisdiction of Incorporation)

> 3300 W. Camelback Road <u>Phoenix, Arizona</u>

(Address of Principal Executive Offices)

001-34211 (Commission File Number) 20-3356009 (IRS Employer Identification No.)

<u>85017</u> (Zip Code)

Registrant's telephone number, including area code: (602) 639-7500

(Former name or former address if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Dere-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Dere-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

□ Emerging growth company

□ If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 2.02. <u>Results of Operations and Financial Condition</u>.

On May 4, 2017, Grand Canyon Education, Inc. (the "University") reported its results for the first quarter of 2017. The press release dated May 4, 2017 is furnished as Exhibit 99.1 to this report.

Item 9.01. Consolidated Financial Statements and Exhibits.

99.1 Press Release dated May 4, 2017

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

GRAND CANYON EDUCATION, INC.

By: /s/ Daniel E. Bachus

Daniel E. Bachus Chief Financial Officer (Principal Financial and Principal Accounting Officer)

Date: May 4, 2017

Exhibit No. Description

99.1 Press Release dated May 4, 2017

FOR IMMEDIATE RELEASE

Investor Relations Contact:

Dan Bachus Chief Financial Officer Grand Canyon Education, Inc. 602-639-6648 Dan.bachus@gcu.edu

Media Contact:

Bob Romantic Grand Canyon Education, Inc. 602-639-7611 <u>Bob.romantic@gcu.edu</u>

GRAND CANYON EDUCATION, INC. REPORTS FIRST QUARTER 2017 RESULTS

ARIZONA, May 4, 2017—<u>Grand Canyon Education, Inc.</u> (NASDAQ: LOPE), a comprehensive regionally accredited university that offers over 200 graduate and undergraduate degree programs, emphases and certificates across nine colleges both online and on ground at its over 260 acre campus in Phoenix, Arizona, today announced financial results for the quarter ended March 31, 2017.

(more)

Exhibit 99.1

NEWS RELEASE

For the three months ended March 31, 2017:

- Net revenue increased 9.4% to \$248.2 million for the first quarter of 2017, compared to \$227.0 million for the first quarter of 2016.
- End-of-period enrollment increased 11.0% to 83,352 at March 31, 2017, from 75,096 at March 31, 2016, as ground enrollment increased 12.0% to 15,857 at March 31, 2017, from 14,158 at March 31, 2016 and online enrollment increased 10.8% to 67,495 at March 31, 2017, from 60,938 at March 31, 2016.
- Operating income for the first quarter of 2017 was \$76.6 million, an increase of 11.6% as compared to \$68.7 million for the same period in 2016. The operating margin for the first quarter of 2017 was 30.9%, compared to 30.3% for the same period in 2016. Operating income and the operating margin for the first quarter of 2016, excluding legal and other professional fees incurred related to the proposed conversion back to a not for profit status, was \$69.9 million and 30.8% for the first quarter of 2016.
- The University recognized \$1.8 million during the first three months of 2016 on its proportional share of equity interest income related to our ownership interest in LoudCloud. No similar amounts were recognized in the first three months of 2017.
- The tax rate in the first quarter of 2017 was 26.5% compared to 38.0% in the first quarter of 2016. The favorable variance in the effective tax rate year over year is due to our adoption of the share-based compensation standard in the first quarter of 2017, which resulted in the recognition of excess tax benefits from share-based compensation awards that vested or settled in 2017 in the consolidated income statement. The inclusion of excess tax benefits and deficiencies as a component of our income tax expense will increase volatility within our provision for income taxes as the amount of excess tax benefits or deficiencies from share-based compensation awards are dependent on our stock price at the date the restricted awards vest, our stock price on the date an option is exercised, and the quantity of options exercised. Our restricted stock vests in March each year so the favorable benefit will primarily impact the first quarter each year.
- Net income increased 28.0% to \$55.9 million for the first quarter of 2017, compared to \$43.7 million for the same period in 2016.
- Diluted net income per share was \$1.16 for the first quarter of 2017, compared to \$0.93 for the same period in 2016. Excluding not for profit transaction expenses and the gain of \$1.8 million on the investment discussed above, net of taxes, diluted net income per share was \$0.92 for the first quarter of 2016.
- Adjusted EBITDA increased 11.6% to \$92.9 million for the first quarter of 2017, compared to \$83.3 million for the same period in 2016.

Balance Sheet and Cash Flow

The University financed its operating activities and capital expenditures during the three months ended March 31, 2017 and 2016 primarily through cash provided by operating activities. Our unrestricted cash and cash equivalents and investments were \$170.1 million and \$108.6 million at March 31, 2017 and December 31, 2016, respectively. Our restricted cash and cash equivalents at March 31, 2017 and December 31, 2016 were \$70.3 million and \$44.9 million, respectively. Additionally, the University's amended credit facility provides a revolving line of credit in the amount of \$150 million through December 2017 to be utilized for working capital, capital expenditures and other general corporate purposes. Indebtedness under the credit facility is secured by our assets and is guaranteed by certain of our subsidiaries. No amounts were drawn on the revolver as of March 31, 2017.

Net cash provided by operating activities for the three months ended March 31, 2017 was \$109.7 million as compared to \$86.9 million for the three months ended March 31, 2016. The increase in cash generated from operating activities between the three months ended March 31, 2016 and the three months ended March 31, 2017 is primarily due to increased net income and the timing of income tax and employee related payments as well as changes in other working capital such as accounts payable and deferred revenue.

Net cash used in investing activities was \$48.6 million and \$56.0 million for the three months ended March 31, 2017 and 2016, respectively. Our cash used in investing activities was primarily related to the purchase of short-term investments and capital expenditures. Purchases of short-term investments net of proceeds of these investments was \$19.0 million and \$0.8 million during the three months ended March 31, 2017 and 2016, respectively. Capital expenditures were \$21.7 million and \$49.8 million for the three months ended March 31, 2017 and 2016, respectively. During the three-month period for 2017, capital expenditures primarily consisted of ground campus building projects such as the construction of an additional dormitory to support our growing traditional student enrollment, land acquisitions adjacent to our campus, as well as purchases of computer equipment, other internal use software projects and furniture and equipment to support our increasing employee headcount. Included in off-site development for 2017 is \$7.9 million we spent to finish the building projects that started in late 2015 such as three more apartment style residence halls, a 170,000 square foot classroom building for our College of Science, Engineering and Technology, a student service center, and a fourth parking structure, as well as land purchases adjacent to or near our Phoenix campus, and purchases of computer equipment, other internal use software projects and furniture and equipment to support our increasing employee headcount. Included in off-site development for classroom building for our College of Science, Engineering and Technology, a student service center, and a fourth parking structure, as well as land purchases adjacent to or near our Phoenix campus, and purchases of computer equipment, other internal use software projects and furniture and equipment to support our increasing employee headcount. Included in off-site development during 2016 is \$7.7 million related to the off-site office building and parking garage. In add

Net cash used in financing activities was \$33.1 million and \$18.0 million for the three months ended March 31, 2017 and 2016, respectively. During the three-month period for 2017, \$25.0 million was used to repay the revolving line of credit, \$9.5 million was used to purchase common shares withheld in lieu of income taxes resulting from restricted share awards and principal payments on notes payable and capital leases totaled \$1.7 million, which amounts were partially offset by proceeds from the exercise of stock options of \$3.1 million. During the three-month period for 2016, \$14.6 million was used to purchase treasury stock in accordance with the University's share repurchase program and \$4.6 million was used to purchase common shares withheld in lieu of income taxes resulting from restricted share awards while principal payments on notes payable and capital leases totaled \$2.1 million and debt issuance costs for the increase in our revolving line of credit totaled \$0.2 million, partially offset by proceeds from the exercise of \$3.5 million.

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2017 Outlook by Quarter

| Q2 2017: | Net revenue of \$212.7 million; Target Operating Margin 22.4%; Diluted EPS of \$0.68 using 48.3 million diluted shares; student counts of 73.700 |
|-----------------|--|
| Q3 2017: | Net revenue of \$228.7 million; Target Operating Margin 24.4%; Diluted EPS of \$0.73 using 48.6 million diluted shares; student counts of 89.900 |
| Q4 2017: | Net revenue of \$266.2 million; Target Operating Margin 31.9%; Diluted EPS of \$1.07 using 48.9 million diluted shares; student counts of 88.600 |
| Full Year 2017: | Net revenue of \$955.8 million; Target Operating Margin 27.7%; Diluted EPS of \$3.64 using 48.5 million diluted shares |

Forward-Looking Statements

This news release contains "forward-looking statements" which include information relating to future events, future financial performance, strategies expectations, competitive environment, regulation, and availability of resources. These forward-looking statements include, without limitation, statements regarding: projections, predictions, expectations, estimates, and forecasts as to our business, financial and operating results, and future economic performance, as well as; and statements of management's goals and objectives and other similar expressions concerning matters that are not historical facts. Words such as "may," "should," "could," "would," "predicts," "potential," "continue," "expects," "anticipates," "future," "intends," "plans," "believes," "estimates" and similar expressions, as well as statements in future tense, identify forward-looking statements.

Forward-looking statements should not be read as a guarantee of future performance or results, and will not necessarily be accurate indications of the times at, or by, which such performance or results will be achieved. Forward-looking statements are based on information available at the time those statements are made or management's good faith belief as of that time with respect to future events, and are subject to risks and uncertainties that could cause actual performance or results to differ materially from those expressed in or suggested by the forward-looking statements. Important factors that could cause such differences include, but are not limited to: our failure to comply with the extensive regulatory framework applicable to our industry, including Title IV of the Higher Education Act and the regulations thereunder, state laws and regulatory requirements, and accrediting commission requirements; the ability of our students to obtain federal Title IV funds, state financial aid, and private financing; risks associated with changes in applicable federal and state laws and regulations and accrediting commission standards, including pending rulemaking by the Department of Education; potential damage to our reputation or other adverse effects as a result of negative publicity in the media, in the industry or in connection with governmental reports or investigations, lawsuits, or otherwise, affecting us or other companies in the for-profit postsecondary education sector; our ability to properly manage risks and challenges associated with strategic initiatives, including the expansion of our campus, potential acquisitions of, or investments in, new businesses, acquisitions of new properties, or the development of new campuses; our ability to hire and train new, and develop and train existing, employees and faculty; the pace of growth of our enrollment; our ability to convert prospective students to enrolled students and to retain active students; our success in updating and expanding the content of existing programs and developing new programs in a cost-effective manner or on a timely basis; industry competition, including competition for students and for qualified executives and other personnel; risks associated with the competitive environment for marketing our programs; failure on our part to keep up with advances in technology that could enhance the online experience for our students; the extent to which obligations under our credit agreement, including the need to comply with restrictive and financial covenants and to pay principal and interest payments, limits our ability to conduct our operations or seek new business opportunities; our ability to manage future growth effectively; general adverse economic conditions or other developments that affect job prospects of our students; and other factors discussed in reports on file with the Securities and Exchange Commission.

Forward-looking statements speak only as of the date the statements are made. You should not put undue reliance on any forward-looking statements. We assume no obligation to update forward-looking statements to reflect actual results, changes in assumptions, or changes in other factors affecting forward-looking information, except to the extent required by applicable securities laws. If we do update one or more forward-looking statements, no inference should be drawn that we will make additional updates with respect to those or other forward-looking statements.

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Conference Call

Grand Canyon Education, Inc. will discuss its first quarter 2017 results and 2017 outlook during a conference call scheduled for today, May 4, 2017 at 4:30 p.m. Eastern time (ET). To participate in the live call, investors should dial 877-577-1769 (domestic and Canada) or 706-679-7806 (international), passcode 5377220 at 4:25 p.m. (ET). The Webcast will be available on the Grand Canyon Education, Inc. Web site at <u>www.gcu.edu</u>.

A replay of the call will be available approximately two hours following the conclusion of the call, at 855-859-2056 (domestic) or 404-537-3406 (international), passcode 5377220. It will also be archived at <u>www.gcu.edu</u> in the <u>investor relations</u> section for 60 days.

About Grand Canyon Education, Inc.

Grand Canyon Education, Inc. is a comprehensive regionally accredited university that offers over 200 graduate and undergraduate degree programs, emphases and certificates across nine colleges both online and on ground at our over 260 acre campus in Phoenix, Arizona, at leased facilities and at facilities owned by third party employers of our students. We are committed to providing an academically rigorous educational experience with a focus on professionally relevant programs that meet the objectives of our students. Our undergraduate programs are designed to be innovative and meet the future needs of employers while providing students with the needed critical thinking and effective communication skills developed through a Christian-oriented, liberal arts foundation. We offer master and doctoral degrees in contemporary fields that are designed to provide students with the capacity for transformational leadership in their chosen industry, emphasizing the immediate relevance of theory, application, and evaluation to promote personal and organizational change. Approximately 83,400 students were enrolled as of March 31, 2017. For more information about Grand Canyon Education, Inc., please visit <u>http://www.gcu.edu</u>.

Grand Canyon Education, Inc. is regionally accredited by The Higher Learning Commission, Grand Canyon University, 3300 W. Camelback Road, Phoenix, AZ 85017, <u>www.gcu.edu</u>.

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GRAND CANYON EDUCATION, INC. Consolidated Income Statements (Unaudited)

| | | Three Months Ended March 31, | |
|--|------------------|---------------------------------|--|
| | 2017 | 2016 | |
| <u>(In thousands, except per share data)</u> | | | |
| Net revenue | \$248,206 | \$226,958 | |
| Costs and expenses: | | | |
| Instructional costs and services | 102,574 | 94,654 | |
| Admissions advisory and related | 31,972 | 29,544 | |
| Advertising | 24,631 | 21,107 | |
| Marketing and promotional | 2,460 | 2,242 | |
| General and administrative | 9,941 | 10,720 | |
| Total costs and expenses | 171,578 | 158,267 | |
| Operating income | 76,628 | 68,691 | |
| Interest expense | (580) | (329) | |
| Interest and other income | 2 | 2,048 | |
| Income before income taxes | 76,050 | 70,410 | |
| Income tax expense | 20,138 | 26,745 | |
| Net income | <u>\$ 55,912</u> | \$ 43,665 | |
| Earnings per share: | | | |
| Basic income per share | \$ 1.20 | \$ 0.96 | |
| Diluted income per share | \$ 1.16 | \$ 0.93 | |
| Basic weighted average shares outstanding | 46,748 | 45,622 | |
| Diluted weighted average shares outstanding | 48,070 | 46,860 | |

GRAND CANYON EDUCATION, INC.

Adjusted EBITDA

Adjusted EBITDA is defined as net income plus interest expense net of interest income, plus income tax expense, and plus depreciation and amortization (EBITDA), as adjusted for (i) the amortization of prepaid royalty payments recorded in conjunction with a settlement of a dispute with our former owner; (ii) contributions to Arizona school tuition organizations in lieu of the payment of state income taxes; (iii) share-based compensation and (iv) one-time, unusual charges or gains, such as litigation and regulatory reserves, impairment charges and asset write-offs, and exit or lease termination costs. We present Adjusted EBITDA because we consider it to be an important supplemental measure of our operating performance. We also make certain compensation decisions based, in part, on our operating performance, as measured by Adjusted EBITDA, and our loan agreement requires us to comply with covenants that include performance metrics substantially similar to Adjusted EBITDA. All of the adjustments made in our calculation of Adjusted EBITDA are adjustments to items that management does not consider to be reflective of our core operating performance. Management considers our core operating performance to be that which can be affected by our managers in any particular period through their management of the resources that affect our underlying revenue and profit generating operations during that period and does not consider the items for which we make adjustments (as listed above) to be reflective of our core performance.

We believe Adjusted EBITDA allows us to compare our current operating results with corresponding historical periods and with the operational performance of other companies in our industry because it does not give effect to potential differences caused by variations in capital structures (affecting relative interest expense, including the impact of write-offs of deferred financing costs when companies refinance their indebtedness), tax positions (such as the impact on periods or companies of changes in effective tax rates or net operating losses), the book amortization of intangibles (affecting relative amortization expense), and other items that we do not consider reflective of underlying operating performance. We also present Adjusted EBITDA because we believe it is frequently used by securities analysts, investors, and other interested parties as a measure of performance.

In evaluating Adjusted EBITDA, investors should be aware that in the future we may incur expenses similar to the adjustments described above. Our presentation of Adjusted EBITDA should not be construed as an inference that our future results will be unaffected by expenses that are unusual, non-routine, or non-recurring. Adjusted EBITDA has limitations as an analytical tool in that, among other things it does not reflect:

- cash expenditures for capital expenditures or contractual commitments;
- changes in, or cash requirements for, our working capital requirements;
- interest expense, or the cash required to replace assets that are being depreciated or amortized; and
- the impact on our reported results of earnings or charges resulting from the items for which we make adjustments to our EBITDA, as described above and set forth in the table below.

In addition, other companies, including other companies in our industry, may calculate these measures differently than we do, limiting the usefulness of Adjusted EBITDA as a comparative measure. Because of these limitations, Adjusted EBITDA should not be considered as a substitute for net income, operating income, or any other performance measure derived in accordance with and reported under GAAP, or as an alternative to cash flow from operating activities or as a measure of our liquidity. We compensate for these limitations by relying primarily on our GAAP results and only use Adjusted EBITDA as a supplemental performance measure.

The following table provides a reconciliation of net income to Adjusted EBITDA, which is a non-GAAP measure for the periods indicated:

| | | Three Months Ended March 31, | |
|--|-----------|---------------------------------|--|
| | 2017 | 2016 | |
| Net income | \$ 55,912 | in thousands) \$ 43,665 | |
| Plus: interest expense net of interest and other income | 578 | (1,719) | |
| Plus: income tax expense | 20,138 | 26,745 | |
| Plus: depreciation and amortization | 13,193 | 10,393 | |
| EBITDA | 89,821 | 79,084 | |
| Plus: royalty to former owner | 74 | 74 | |
| Plus: fixed asset write-offs | 122 | 55 | |
| Plus: costs related to proposed conversion back to a non-profit status | _ | 1,167 | |
| Plus: share-based compensation | 2,931 | 2,898 | |
| Adjusted EBITDA | \$ 92,948 | \$ 83,278 | |

GRAND CANYON EDUCATION, INC. Consolidated Balance Sheets

| (In thousands, except par value) | March 31, 2017 | December 31, 2016 |
|--|---------------------|----------------------|
| Current assets | (Unaudited) | |
| Cash and cash equivalents | \$ 88,541 | \$ 45,976 |
| Restricted cash and cash equivalents | 70,342 | 84,931 |
| Investments | 81,557 | 62,596 |
| Accounts receivable, net | 9,026 | 9,999 |
| Income tax receivable | 4,829 | 4,686 |
| Other current assets | 23,627 | 21,880 |
| Total current assets | 277,922 | 230,068 |
| Property and equipment, net | 870,289 | 855,528 |
| Prepaid royalties | 2,985 | 3,059 |
| Goodwill | 2,941 | 2,941 |
| Other assets | 1,123 | 897 |
| Total assets | \$1,155,260 | \$1,092,493 |
| LIABILITIES AND STOCKHOLDERS' EQUITY: | | |
| Current liabilities | | |
| Accounts payable | \$ 24,114 | \$ 24,824 |
| Accrued compensation and benefits | 20,670 | 19,697 |
| Accrued liabilities | 23,704 | 21,283 |
| Income taxes payable | 19,531 | 2,734 |
| Student deposits | 70,716 | 85.881 |
| Deferred revenue | 69,759 | 40,739 |
| Current portion of notes payable | 6,651 | 31,636 |
| Total current liabilities | 235,145 | 226,794 |
| Other noncurrent liabilities | 1,606 | 1,689 |
| Deferred income taxes, noncurrent | 27,043 | 23,708 |
| , | | |
| Notes payable, less current portion | 64,943 | 66,616 |
| Total liabilities | 328,737 | 318,807 |
| Commitments and contingencies | | |
| Stockholders' equity | | |
| Preferred stock, \$0.01 par value, 10,000 shares authorized; 0 shares issued and outstanding at March 31, 2017 and December 31, 2016 | _ | _ |
| Common stock, \$0.01 par value, 100,000 shares authorized; 51,939 and 51,509 shares issued and 47,829 and 47,559 shares | | |
| outstanding at March 31, 2017 and December 31, 2016, respectively | 519 | 515 |
| Treasury stock, at cost, 4,110 and 3,950 shares of common stock at March 31, 2017 and December 31, 2016, respectively | (98,910) | (89,394) |
| Additional paid-in capital | 218,667 | 212,559 |
| Accumulated other comprehensive loss | (522) | (910) |
| Retained earnings | 706,769 | 650,916 |
| Total stockholders' equity | 826,523 | 773,686 |
| Total liabilities and stockholders' equity | \$1,155,260 | \$1,092,493 |
| | \$1,100, 200 | ÷ 1,002,100 |

GRAND CANYON EDUCATION, INC. Consolidated Statements of Cash Flows (Unaudited)

| | Three Mor Marc | |
|--|-------------------|--------------------|
| (In thousands) | 2017 | 2016 |
| Cash flows provided by operating activities: | * | |
| Net income | \$ 55,912 | \$ 43,665 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | |
| Share-based compensation | 2,931 | 2,898 |
| Provision for bad debts | 4,383 | 4,520 |
| Depreciation and amortization | 13,267 | 10,467 |
| Deferred income taxes | 3,723 | 2,710 |
| Other | 122 | (1,694) |
| Changes in assets and liabilities: | | |
| Accounts receivable | (3,410) | (3,676) |
| Prepaid expenses and other | (2,112) | 404 |
| Accounts payable | 1,042 | (7,014 |
| Accrued liabilities and employee related liabilities | 3,381 | 6,845 |
| Income taxes receivable/payable | 16,654 | 21,927 |
| Deferred rent | (92) | (236 |
| Deferred revenue | 29,020 | 19,699 |
| Student deposits | (15,165) | (13,605 |
| Net cash provided by operating activities | 109,656 | 86,910 |
| Cash flows used in investing activities: | | |
| Capital expenditures | (21,729) | (49,781) |
| Purchases of land, building and golf course improvements related to off-site development | (7,898) | (7,718) |
| Proceeds received from note receivable | _ | 501 |
| Return of equity method investment | _ | 1,749 |
| Purchases of investments | (26,532) | (13,688 |
| Proceeds from sale or maturity of investments | 7,571 | 12,924 |
| Net cash used in investing activities | (48,588) | (56,013 |
| Cash flows used in financing activities: | | |
| Principal payments on notes payable and capital lease obligations | (1,698) | (2,133 |
| Debt issuance costs | _ | (194 |
| Net borrowings from revolving line of credit | (25,000) | (|
| Repurchase of common shares including shares withheld in lieu of income taxes | (9,516) | (19,175 |
| Net proceeds from exercise of stock options | 3,122 | 3,459 |
| Net cash used in financing activities | (33,092) | (18,043) |
| Net increase in cash and cash equivalents and restricted cash | 27,976 | 12,854 |
| Cash and cash equivalents and restricted cash, beginning of period | 130,907 | 98,420 |
| Cash and cash equivalents and restricted cash, end of period | \$158,883 | \$111,274 |
| Supplemental disclosure of cash flow information | ÷100,000 | φ111, 2 7 1 |
| Cash paid for interest | \$ 674 | \$ 332 |
| Cash paid for income taxes | \$ 438 | \$ 1.715 |
| Supplemental disclosure of non-cash investing and financing activities | ψ 400 | Ψ 1,/10 |
| Purchases of property and equipment included in accounts payable | \$ 5,993 | \$ 23,161 |
| Tax benefit of Spirit warrant intangible | \$ 5,555 | \$ 23,101 |
| Shortfall tax expense from share-based compensation | \$ | \$ 252 |
| Shortun ux expense non share-oused compensation | Ψ — | φ 202 |

The following is a summary of our student enrollment at March 31, 2017 and 2016 by degree type and by instructional delivery method:

| | 2017 | 2017(1) | | 2016(1) | |
|---------------------------------|-------------------------|----------------------------|-------------------------|----------------------------|--|
| | # of Students | % of Total | # of Students | % of Total | |
| Graduate degrees ⁽²⁾ | 34,962 | 41.9% | 30,519 | 40.6% | |
| Undergraduate degree | 48,390 | 58.1% | 44,577 | 59.4% | |
| Total | 83,352 | 100.0% | 75,096 | 100.0% | |
| | | | | | |
| | | | | | |
| | 2017 | (1) | 2016 | 1) | |
| | 2017 # of Students | (1) % of Total | 2016(# of Students | 1) % of Total | |
| Online(3) | | | | | |
| Online(3) Ground(4) | # of Students | % of Total | # of Students | % of Total | |
| | # of Students 67,495 | <u>% of Total</u> 81.0% | # of Students 60,938 | <u>% of Total</u> 81.1% | |

⁽¹⁾ Enrollment at March 31, 2017 and 2016 represents individual students who attended a course during the last two months of the calendar quarter. Included in enrollment at March 31, 2017 and 2016 are students pursuing non-degree certificates of 1,086 and 927, respectively.

(2) Includes 7,441 and 6,648 students pursuing doctoral degrees at March 31, 2017 and 2016, respectively.

(3) As of March 31, 2017 and 2016, 49.9% and 48.5%, respectively, of our working adult students (online and professional studies students) were pursuing graduate degrees.

(4) Includes both our traditional on-campus ground students, as well as our professional studies students.