# **UNITED STATES SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

# FORM 8-K

# **CURRENT REPORT** Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): August 3, 2009

# Grand Canyon Education, Inc. (Exact name of registrant as specified in its charter)

Delaware	001-34211	20-3356009
(State or other Jurisdiction of	(Commission File Number)	(IRS Employer Identification No.)
Incorporation)		
3300 W. Camelback Road	i	
Phoenix, Arizona		85017
(Address of Principal Executive C	Offices)	(Zip Code)
Registrant's te	lephone number, including area code: (6	502) 639-7500
(Former na	me or former address if changed since l	ast report.)
Check the appropriate box below if the Form under any of the following provisions:	8-K filing is intended to simultaneously	y satisfy the filing obligation of the registrant
o Written communications pursuant to Rule	125 under the Securities Act (17 CFR 23	30.425)
o Soliciting material pursuant to Rule 14a-12	under the Exchange Act (17 CFR 240.	14a-12)
o Pre-commencement communications pursu	ant to Rule 14d-2(b) under the Exchange	e Act (17 CFR 240.14d-2(b))
o Pre-commencement communications pursu	ant to Rule 13e-4(c) under the Exchang	e Act (17 CFR 240.13e-4(c))

# Item 2.02. Results of Operations and Financial Condition.

On August 3, 2009, Grand Canyon Education, Inc. (the "Company") reported its results for the second quarter of 2009. The press release dated August 3, 2009 is furnished as Exhibit 99.1 to this report.

### Item 9.01. Financial Statements and Exhibits.

99.1 Press Release dated August 3, 2009

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

GRAND CANYON EDUCATION, INC.

Date: August 3, 2009 By: /s/ Daniel E. Bachus

Daniel E. Bachus Chief Financial Officer

(Principal Financial and Principal Accounting Officer)

# EXHIBIT INDEX

Exhibit No.	Description	
99.1	Press Release dated August 3, 2009	

#### FOR IMMEDIATE RELEASE

#### **Investor Relations Contact:**

Dan Bachus Chief Financial Officer Grand Canyon Education, Inc. 602-639-6648 dbachus@gcu.edu

#### **Media Contact:**

Bill Jenkins Grand Canyon Education, Inc. 602-639-6678 <u>bjenkins@gcu.edu</u>

# GRAND CANYON EDUCATION, INC. REPORTS SECOND QUARTER 2009 RESULTS

Grand Canyon Education's Second Quarter Net Revenue up 71.8 Percent; Enrollment up 67.3 Percent; Operating Margin up 15.7 Percent; Net Income up \$5.9 Million

**ARIZONA, August 3, 2009**—<u>Grand Canyon Education, Inc.</u> (NASDAQ: LOPE), a regionally accredited provider of online and campus-based post-secondary education services, today announced financial results for the three and six months ended June 30, 2009.

"It was the third consecutive quarter of outstanding performance for Grand Canyon University," said Brian Mueller, Chief Executive Officer of Grand Canyon Education, Inc. "We are pleased with our results and feel very positive about executing on our long term strategy. As the global economy continues to change and evolve, students, both on campus and online, are finding Grand Canyon to be a reliable solution to their challenges," he said.

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For the three months ended June 30, 2009:

- Net revenues increased 71.8% to \$59.4 million for the second quarter of 2009, compared to \$34.6 million for the second quarter of 2008.
- At June 30, 2009 our enrollment was approximately 27,600, an increase of 67.3% from our enrollment of approximately 16,500 at June 30, 2008.
- Operating income for the second quarter of 2009 was \$9.9 million, as compared to \$0.4 million for the same period in 2008. The operating margin for the second quarter 2009 was 16.8%, compared to 1.1% for the same period in 2008.
- Adjusted EBITDA increased 489% to \$12.5 million for the second quarter of 2009, compared to \$2.1 million for the same period in 2008.
- The tax rate in the second quarter of 2009 was 39.8% compared to 38.0% in the second quarter of 2008.
- Net income was \$5.8 million for the second quarter of 2009, compared to a net loss of \$0.1 million for the same period in 2008.
- Diluted net income per share was \$0.13 for the second quarter of 2009, compared to diluted net loss per share of \$0.02 for the same period in 2008.

For the six months ended June 30, 2009:

- Net revenues increased 68.4% to \$118.4 million, compared to \$70.3 million for the same period in 2008.
- Operating income for the six months ended June 30, 2009 was \$22.0 million, an increase of 248% as compared to \$6.3 million for the same period in 2008. The operating margin for the six months ended June 30, 2009 was 18.6%, compared to 9.0% for the same period in 2008.
- Adjusted EBITDA increased 162% to \$27.0 million for the six months ended June 30, 2009, compared to \$10.3 million for the same period in 2008.
- The tax rate in 2009 was 39.9% compared to 38.6% for the same period in 2008.
- Net income increased 295% to \$12.7 million for the six months ended June 30, 2009, compared to \$3.2 million for the same period in 2008.
- Diluted net income per share was \$0.28 for the six months ended June 30, 2009, compared to \$0.08 for the same period in 2008

"Our strong earnings were the result of solid revenues, operating leverage and disciplined cost management," said Daniel Bachus, the Company's Chief Financial Officer. "The Company's strong cash position and solid balance sheet provides Grand Canyon Education with considerable financial and strategic flexibility. We will continue to make investments in our technology infrastructure, marketing, recruiting, and student services in the second half of 2009. Based on these initiatives, we remain confident in our ability to achieve our goals and objectives for the year," he said.

#### **Balance Sheet and Cash Flow**

As of June 30, 2009, the Company had cash and cash equivalents of \$24.7 million compared to \$35.2 million as of December 31, 2008 and restricted cash, cash equivalents and investments at June 30, 2009 and December 31, 2008 of \$6.7 million and \$5.6 million, respectively.

The Company generated \$27.0 million in cash from operating activities in the first six months of 2009 compared to using \$1.7 million in the same period of 2008. Cash used in investing activities and cash provided by financing activities during the first six months of 2009 are primarily the result of the acquisition by the Company on April 28, 2009 of the land and buildings that comprise its ground campus and 909,348 shares of its common stock from Spirit Master Funding, LLC and Spirit Management Company, respectively (collectively, "Spirit") for an aggregate purchase price of \$50 million. Prior to the acquisition, the Company had leased the land and buildings from Spirit, accounting for the land as an operating lease and the buildings and improvements as capital lease obligations. To finance a portion of the purchase, the Company entered into a loan agreement with a financial institution pursuant to which it received net proceeds of \$25.5 million, all of which was used as part of the purchase price. Under the terms of the loan agreement, the

Company will make principal payments in equal monthly installments of \$143,000 plus accrued interest at 30 day LIBOR plus 3.5% (approximately 3.82% at June 30, 2009). All remaining unpaid principal is due on April 30, 2014. The loan agreement contains standard covenants, including covenants that, among other things, restrict the Company's ability to incur additional debt or make certain investments, require the Company to maintain compliance with certain applicable regulatory standards, and require the Company to maintain a certain financial condition. Indebtedness under the loan agreement is secured by the land and buildings that comprise the Company's ground campus. As of June 30, 2009, the Company is in compliance with its debt covenants. Included in cash used in investing activities is the allocated purchase amount for the campus land and buildings of \$35.5 million. Included in cash provided by financing activities for the six months ended June 30, 2009 is the net proceeds of \$25.5 million partially offset by the repurchase of the 909,348 shares of our common stock for an allocated purchase price of \$14.5 million.

In addition, the Company spent \$11.1 million in other capital expenditures including leasehold improvements and furniture and equipment for increased number of employees and internal use software development. Cash used by financing activity for the six months ended June 30, 2008 was \$10.7 million primarily due to the settlement reached in April 2008 with the former owners.

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#### Third Quarter 2009 Outlook

For the third quarter ending September 30, 2009, enrollment is expected to grow by 48.9% to 32,700 from 21,957 at September 30, 2008, and net revenues by 61.4% to \$63.5 million from \$39.3 million as compared to the third quarter of 2008. Diluted net income per share is expected to be \$0.13 per share.

#### 2009 Annual Outlook

For fiscal year 2009 we expect net revenues to be between \$260.5 million and \$262 million for the year ended December 31, 2009, and enrollment to be between 35,500 and 36,000 at December 31, 2009. The annual tax rate is anticipated to be approximately 40%. Diluted net income per share is expected to be between \$0.66 and \$0.67 per share.

#### **Forward-Looking Statements**

This news release contains "forward-looking statements" which include information relating to future events, future financial performance, strategies expectations, competitive environment, regulation, and availability of resources. These forward-looking statements include, without limitation, statements regarding: proposed new programs; expectations that regulatory developments or other matters will not have a material adverse effect on our financial position, results of operations, or liquidity; statements concerning projections, predictions, expectations, estimates, or forecasts as to our business, financial and operational results, and future economic performance; and statements of management's goals and objectives and other similar expressions concerning matters that are not historical facts. Words such as "may," "should," "could," "would," "predicts," "potential," "continue," "expects," "anticipates," "future," "intends," "plans," "believes," "estimates" and similar expressions, as well as statements in future tense, identify forward-looking statements.

Forward-looking statements should not be read as a guarantee of future performance or results, and will not necessarily be accurate indications of the times at, or by, which such performance or results will be achieved. Forward-looking statements are based on information available at the time those statements are made or management's good faith belief as of that time with respect to future events, and are subject to risks and uncertainties that could cause actual performance or results to differ materially from those expressed in or suggested by the forward-looking statements. Important factors that could cause such differences include, but are not limited to: our failure to comply with the extensive regulatory framework applicable to our industry, including Title IV of the Higher Education Act and the regulations thereunder, state laws and regulatory requirements, and accrediting commission requirements; the results of the ongoing investigation by the Department of Educations's Office of Inspector General and the pending qui tam action regarding the manner in which we have compensated our enrollment personnel, and possible remedial actions or other liability resulting therefrom; the ability of our students to obtain federal Title IV funds, state financial aid, and private financing; risks associated with changes in applicable federal and state laws and regulations and accrediting commission standards; our ability to hire and train new, and develop and train existing, enrollment counselors; the pace of growth of our enrollment; our ability to convert prospective students to enrolled students and to retain active students; our success in updating and expanding the content of existing programs and developing new programs in a cost-effective manner or on a timely basis; industry competition, including competition for qualified executives and other personnel; risks associated with the competitive environment for marketing our programs; failure on our part to keep up with advances in technology that could enhance the online experience for our students; our ability to manage future growth effectively; general adverse economic conditions or other developments that affect job prospects in our core disciplines; and other factors discussed in reports on file with the Securities and Exchange Commission.

Forward-looking statements speak only as of the date the statements are made. You should not put undue reliance on any forward-looking statements. We assume no obligation to update forward-looking statements to reflect actual results, changes in assumptions, or changes in other factors affecting forward-looking information, except to the extent required by applicable securities laws. If we do update one or more forward-looking statements, no inference should be drawn that we will make additional updates with respect to those or other forward-looking statements.

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#### **Conference Call**

Grand Canyon Education, Inc. will discuss its second quarter 2009 results and 2009 outlook during a conference call scheduled for today, August 3, 2009 at 5:00 p.m. Eastern time (ET). To participate in the live call, investors should dial 877-815-5362 (domestic and Canada) or 706-679-7806 (international), passcode 19381793 at 4:50 p.m. (ET). The Webcast will be available on the Grand Canyon Education, Inc. Web site at <a href="https://www.gcu.edu">www.gcu.edu</a>.

A replay of the call will be available approximately two hours following the conclusion of the call through August 4, 2010, at 800-642-1687 (domestic) or 706-645-9291 (international), passcode 19381793. It will also be archived at <a href="https://www.gcu.edu">www.gcu.edu</a> in the <a href="https://www.gcu.edu">internations</a> section for 60 days.

#### **About Grand Canyon Education, Inc.**

Grand Canyon Education, Inc. is a regionally accredited provider of online postsecondary education services focused on offering graduate and undergraduate degree programs in its core disciplines of education, business, and healthcare. In addition to its online programs, it offers programs at its traditional campus in Phoenix, Arizona and onsite at the facilities of employers. Approximately 27,600 students were enrolled as of June 30, 2009. For more information about Grand Canyon Education, Inc., please visit <a href="http://www.gcu.edu">http://www.gcu.edu</a>.

\* Grand Canyon Education, Inc. is regionally accredited by The Higher Learning Commission of the North Central Association of Colleges and Schools (NCA), http://www.ncahlc.org. Grand Canyon University, 3300 W. Camelback Road, Phoenix, AZ 85017, <a href="https://www.gcu.edu">www.gcu.edu</a>.

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# GRAND CANYON EDUCATION, INC. Statements of Operations

		Three Mor	nded	Six Months Ended June 30,				
(In thousands, except per share amounts)	2009		2008		2009		2008	
		Unaudited						
Net revenue	\$	59,400	\$	34,566	\$	118,364	\$	70,275
Costs and expenses:								
Instructional costs and services		20,047		12,408		38,379		24,028
Selling and promotional, including \$1,779 and \$1,413								
for the three months ended June 30, 2009 and 2008,								
respectively, and \$3,391 and \$2,925 for the six								
months ended June 30, 2009 and 2008, respectively,								
to related parties		20,631		14,887		40,301		27,473
General and administrative		8,688		6,419		17,521		10,960
Royalty to former owner		74		466		148		1,488
Total costs and expenses		49,440		34,180		96,349		63,949
Operating income		9,960		386		22,015		6,326
Interest expense		(420)		(694)		(1,087)		(1,507)
Interest income		121		179		229		432
Income (loss) before income taxes		9,661		(129)		21,157		5,251
Income tax expense (benefit)		3,846		(49)		8,439		2,027
Net income (loss)		5,815		(80)		12,718		3,224
Preferred dividends				(268)				(521)
Net income (loss) available to common stockholders	\$	5,815	\$	(348)	\$	12,718	\$	2,703
Net income (loss) per common share:			<del></del>				·	
Basic	\$	0.13	\$	(0.02)	\$	0.28	\$	0.14
Diluted	\$	0.13	\$	(0.02)	\$	0.28	\$	0.08
Shares used in computing net income (loss) per common share:								
Basic		44,846		19,142		45,159		19,089
Diluted		45,051		19,142		45,437		32,623

#### GRAND CANYON EDUCATION, INC.

#### **Adjusted EBITDA**

Adjusted EBITDA is defined as net income plus interest expense net of interest income, plus income tax expense, and plus depreciation and amortization (EBITDA), as adjusted for (i) royalty payments incurred pursuant to an agreement with our former owner that has been terminated as of April 15, 2008; (ii) management fees and expenses that are no longer paid; and (iii) share-based compensation. All of the adjustments made in our calculation of Adjusted EBITDA are adjustments to items that management does not consider to be reflective of our core operating performance. Management considers our core operating performance to be that which can be affected by our managers in any particular period through their management of the resources that affect our underlying revenue and profit generating operations during that period. Although we believe that equity-plan related compensation will be a key element of our employee relations and long-term incentives, we intend to exclude it as an expense when evaluating our core operating performance in any particular period. Accordingly, we have included share-based compensation expenses, along with management fees and expenses, royalty expenses to our former owner, and any other expenses and income that we do not consider reflective of our core operating performance, as an adjustment when calculating Adjusted EBITDA.

Our management uses Adjusted EBITDA:

- · in developing our internal budgets and strategic plan;
- as a measurement of operating performance;
- · as a factor in evaluating the performance of our management for compensation purposes; and
- in presentations to the members of our board of directors to enable our board to have the same measurement basis of
  operating performance as are used by management to compare our current operating results with corresponding prior
  periods and with the results of other companies in our industry.

Adjusted EBITDA is not a recognized measurement under U.S. generally accepted accounting principles, or GAAP, and when analyzing our operating performance, investors should use Adjusted EBITDA in addition to, and not as an alternative for, net income, operating income, or any other performance measure presented in accordance with GAAP, or as an alternative to cash flow from operating activities or as a measure of our liquidity.

The following table provides a reconciliation of net income to Adjusted EBITDA, which is a non-GAAP measure for the periods indicated:

	Three Months Ended June 30,		Six Months I June 30					
		2009	2	2008		2009		2008
			(Uı	naudited, ir	thou	isands)		,
Net income (loss)	\$	5,815	\$	(80)	\$	12,718	\$	3,224
Plus: interest expense net of interest income		299		515		858		1,075
Plus: income tax expense (benefit)		3,846		(49)		8,439		2,027
Plus: depreciation and amortization		1,680		1,179		3,238		2,269
EBITDA		11,640		1,565		25,253		8,595
Plus: royalty to former owner		74		466		148		1,488
Plus: management fees and expenses		_		96		_		211
Plus: share-based compensation		813		_		1,577		_
Adjusted EBITDA	\$	12,527	\$	2,127	\$	26,978	\$	10,294

# GRAND CANYON EDUCATION, INC. Balance Sheets

	June 30, 2009 (Unaudited)		Dec	December 31,	
(In thousands, except share data)			2008		
ASSETS:					
Current assets					
Cash and cash equivalents	\$	24,742	\$	35,152	
Restricted cash and cash equivalents		6,230		2,197	
Accounts receivable, net of allowance for doubtful accounts of \$7,110 and \$6,356 at					
June 30, 2009 and December 31, 2008, respectively		10,612		9,442	
Income taxes receivable		1,398		1,576	
Deferred income taxes		3,087		2,603	
Other current assets		2,330		2,629	
Total current assets		48,399		53,599	
Property and equipment, net		58,146		41,399	
Restricted cash and investments (of which \$0 and \$2,928 is restricted at June 30, 2009					
and December 31, 2008, respectively)		483		3,403	
Prepaid royalties		7,677		8,043	
Goodwill		2,941		2,941	
Deferred income taxes		8,216		7,404	
Other assets		644		201	
Total assets	\$	126,506	\$	116,990	
LIABILITIES AND STOCKHOLDERS' EQUITY:					
Current liabilities					
Accounts payable	\$	9,753	\$	5,770	
Accrued liabilities	-	11,178	-	9,674	
Income taxes payable		67		172	
Deferred revenue and student deposits		20,183		14,262	
Due to related parties		1,666		1,197	
Current portion of capital lease obligations		801		1,125	
Current portion of notes payable		2,108		357	
Total current liabilities		45,756	_	32,557	
Capital lease obligations, less current portion		1,212		29,384	
Notes payable, less current portion and other		25,573		1,459	
Total liabilities	_	72,541	_	63,400	
Commitments and contingencies		72,341		05,400	
Stockholders' equity					
Preferred stock, \$0.01 par value, 10,000,000 shares authorized; 0 shares issued and					
outstanding at June 30, 2009 and December 31, 2008					
Common stock, \$0.01 par value, 100,000,000 shares authorized; 44,576,417 and		<u>—</u>		_	
45,465,160 shares issued and outstanding at June 30, 2009 and December 31, 2008,					
respectively		446		455	
Additional paid-in capital		52,469		64,808	
Accumulated other comprehensive income		21		16	
Accumulated other comprehensive income  Accumulated earnings (deficit)		1,029		(11,689	
<del>-</del> ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' '	_				
Total stockholders' equity	_	53,965	_	53,590	
Total liabilities and stockholders' equity	\$	126,506	\$	116,990	

# GRAND CANYON EDUCATION, INC. Statements of Cash Flows

		Six Months Ended June 30,				
(In thousands)		2009		2008		
		(Unau	ıdited	)		
Cash flows provided by (used in) operating activities:						
Net income	\$	12,718	\$	3,224		
Adjustments to reconcile net income to net cash provided by (used in) operating activities:		1.577				
Share-based compensation		1,577		_		
Excess tax benefits from share-based compensation		(9)		4.050		
Provision for bad debts		6,587 3,386		4,052 2,269		
Depreciation and amortization Deferred income taxes		(1,296)		(186		
Other		(1,290)		(112		
Changes in assets and liabilities:		(14)		(112		
Accounts receivable		(7,757)		(3,868		
Prepaid expenses and other		333		(266		
Due to/from related parties		469		288		
Accounts payable		2,942		619		
Accrued liabilities		1,729		576		
Income taxes receivable/payable		396		1,405		
Deposit with former owner		_		3,000		
Royalty payable to former owner		_		(7,428		
Prepaid royalties to former owner		_		(5,920		
Deferred revenue and student deposits		5,921		604		
Net cash provided by (used in) operating activities		26,982		(1,743		
Cash flows used in investing activities:						
Capital expenditures		(11,111)		(3,504		
Purchase of campus land and buildings		(35,505)		_		
Change in restricted cash and cash equivalents		(1,108)		2,064		
Purchases of investments		_		(2,499		
Proceeds from sale or maturity of investments		_		2,470		
Net cash used in investing activities		(47,724)		(1,469		
Cash flows provided by (used in) financing activities:						
Principal payments on notes payable and capital lease obligations		(976)		(719		
Proceeds from debt		25,547		_		
Repurchase of common shares		(14,495)		_		
Repayment on line of credit		_		(6,000		
Proceeds from related party payable on preferred stock		_		5,725		
Repurchase of Institute Warrant		_		(6,000		
Repurchase of Institute Note Payable		_		(1,250		
Amount paid related to initial public offering		_		(2,484		
Excess tax benefits from share-based compensation		9		_		
Net proceeds from exercise of stock options		247				
Net cash provided by (used in) financing activities		10,332		(10,728		
Net decrease in cash and cash equivalents		(10,410)		(13,940		
Cash and cash equivalents, beginning of period		35,152		18,930		
Cash and cash equivalents, end of period	\$	24,742	\$	4,990		
Supplemental disclosure of cash flow information						
Cash paid for interest	\$	1,276	\$	2,382		
Cash paid for income taxes	\$	9,402	\$	762		
Supplemental disclosure of non-cash investing and financing activities						
Purchase of equipment through notes payable and capital lease obligations	\$	2,116	\$	760		
Purchases of property and equipment included in accounts payable	\$	1,041	\$	479		
Settlement of capital lease obligation	\$	30,020	\$	_		
Tax benefit of Spirit warrant intangible	\$	314	\$	_		
Value assigned to Blanchard shares	\$	_	\$	2,996		
Assumption of future obligations under gift annuities	\$	_	\$	887		
Accretion of dividends on Series C convertible preferred stock	\$	_	\$	52		

The following is a summary of our student enrollment at June 30, 2009 and 2008 (which included less than 150 students pursuing non-degree certificates) by degree type and by instructional delivery method:

	June 30	, 2009	June 30, 2008			
	# of Students	% of Total	# of Students	% of Total		
Master's or doctoral degree (1)	13,841	50.1%	10,051	60.9%		
Bachelor's degree	13,781	49.9%	6,459	39.1%		
Total	27,622	100.0%	16,510	100.0%		
	<del></del>					

	June 30	, 2009	June 30, 2008			
	# of Students	% of Total	# of Students	% of Total		
Online	26,234	95.0%	14,847	89.9%		
Ground(2)	1,388	5.0%	1,663	10.1%		
Total	27,622	100.0%	16,510	100.0%		

<sup>(1)</sup> Includes 228 students pursuing doctoral degrees at June 30, 2009.

<sup>(2)</sup> Includes a small number of our traditional students that are taking courses during the summer, as well as our professional studies students.